Board of Directors Meeting

Oct. 27, 2016

The meeting was called to order and the opening ceremonies were performed. A moment of silence was given to honor Dennis Barton a past Commander who had Passed away.

Roll Call was held and the following members were present: Chairman Kevin Ferguson, 1st VP Jed Fall, past COB Mike Kinney, Ladies Aux. Billie Coon, Sgt at Arms Jim Montgomery, Finance Officer Pat Sullivan, Asst. Finance Chuck Aubrey, SAL Steve Hamilton, bartender Terry Gregory and Adjutant Tom Breen.

The minutes of the last board meeting were distributed read and a motion to accept the minutes was made seconded and passed without objection.

Finance: Mr. Sullivan gave the report and a copy is attached to this report. Mr. Sullivan also reported that the finance officers are able to access the accounts on line which will help during the winter so as the officer will not have to go into the bank to make any necessary transfers of funds. Mr. Fall brought up the possibility of refinancing the wall at a lower interest rate and was assured that the finance dept is constantly looking into the possibility. The bill for Stanley Steamer was $1572. A motion was made to accept the finance report pending audit, was seconded and passed without objection.

Bar Manager Report: Mr. Ferguson opined that a lot of our customers are drinking draft beer. He demonstrated with water poured from two regular Budweiser bottles that at $2.50 a bottle it takes two bottles to make up one picture of draft beer that sales at (small) $3.00 and (large) $5.50. He used

only a small picture but it is believed a large picture would hold at least one more regular bottle. He showed that there is room in the small picture for at least a ½ a beer. He suggested we raise the price on draft by one dollar. It was decided to check other clubs on prices they charge before making a final decision on our price. Mr. Ferguson said our coke vender told him it may be cheaper for the club to buy our coke product from local grocery stores. It was decided to check on prices before doing this. The new coke lines were discussed, we have one bid of $950 to $1310 to redo the lines to the specifications Coke needs to change over. However, the honor guard has a member who is a legion member at the Hartford Post and is also a contractor who may be able to change the line at a lesser price.

Kitchen Report: Billie opined she was under the impression that Steve was doing the luncheon, and since she is the kitchen manager she would like to be informed of what is going on in the kitchen. A discussion ensued between Billie and Mr. Hamilton over the use of the kitchen doing daily or semi-daily luncheons and who is to do them. The discussion turned to the up coming Sunday brunch to be catered by a local restaurant who will use our kitchen to prepare a fried chicken, mashed potato and gravy and vegetable dinner. Billie is concerned over the use of our paper products and the money it will cost the Post. She wants to insure the Post does get some money from the venture. A kitchen charge was discussed for the vender to use our kitchen a dollar per meal served was proposed by the board and we would like to lock in the Sunday dinner for at least six weeks. A motion was made to accept the proposal of at least one dollar per meal for the Post and to lock in the vender for a six week with the ability to extend the contract depending upon the response the Sunday dinner gets, it was seconded and passed without objection.

A local restaurant A.J.'s is going out of business and Mr. Ferguson wants to get with Billie to see if any of their equipment could be brought by the Post. Mr. Ferguson proposed Billie that himself, her and Mr. Hamilton go to

A.J.'s and check out the equipment and any deal to get anything the kitchen may need. There is the possibility the restaurant may donate some equipment.

Billie then proposed that next year we raise the price of the breakfast to $9.00 and do away with specialty eggs just the buffet with scrambled eggs available. A motion was made to go with the standard buffet breakfast at $9.00 starting next May it was seconded and passed with an 8 to 1 vote.

Old Business: Air scrubbers, Mr. Ferguson found the program the scrubbers are under, however, evidently too many people had tried to use the program and the system has locked everyone out. During his investigation Mr. Ferguson found that half of the outlets in the hall room do not work and the coolers used for the used when the hall is rented need electricity to work. He suggested we get an electrician to fix the outlets before we start renting out the hall again, Harsh Electric was mentioned. The furnace was checked and it is in good shape.

New Business: Mr. Ferguson proposed we stick with DeBest for our snow removal. A motion was made to do so seconded and passed without objection.

The November B.O.D. meeting will be the third Thursday on the 17th at 1800 because Thanksgiving is the last Thursday.

Mr. Ferguson informed the board that he and I have interview all of the applicants for the club manager's position, and it is a part time position and the pay will be based on a survey of the bars in town. The bartenders have been given the option to close early if business is down.

Mr. Aubrey took the floor with several issues he needed to address. He made a motion for approval for three liquor licenses on Nov12, Dec 10, and New Year's Eve it was seconded and passed without objection. Mr. Ferguson opined we need to be the final stop for the chili cook off which is approved.

Mr. Aubrey brought up hall rentals and informed we lost 6 rentals last year because the parties found cheaper places and he recommended we reduce our rental to be more competitive and proposed the following price changes. Am Legion member rate: from $500 to $300 (year round). Non member rates: Oct.-Apr. $300.00 May-Sept. $500. Kitchen Rental: Free to members. Non-members from $50 to $100. Funeral luncheons: Free to members. From $200 to $150 for non members. Lawn Rental : no matter what the size of the tent from $200 to $300. Also the $100 fee to hold the date is non refundable if they cancel but is refunded after the event if the kitchen is properly cleaned up. Open liquor license is $150 and they must be bonded. There is a $100 fee for any of our bartender's they use. Mr. Aubrey made a motion to accept the above price changes it was seconded and passed without objection. The above prices for the hall for legion members apply only to Post 49 members.

Mr. Aubrey opined that financially we are hurting going into the winter and made a motion that we open a line of credit at the Sturgis bank for $30,000 at $20 a month and if we use it it would be a 6 or 7% rate. This will be a safety net only and for one year and used only on the approval the the membership. It was seconded and passed without objection.

Respectively submitted

Thomas Breen

Thomas Breen
Adjutant Post 49